

# Vanuatu Laser Price List

(Ex Port Vila - Inclusive of duty, shipping and VAT)

	Vanuatu AUD Price	Vanuatu VUV Price	Compared to Australia Price
LASER SAILBOAT - Complete with Sail, Trolley <u>and</u> Full XD Race Upgrade	\$ 8,950.00	VUV 697,500	\$ 10,400.00

**All new Laser sailboats sold by RS Sailing are sold with our unique buy-back-guarantee**

## Optional Essential Extras

(Note: Optional extras prices only valid when purchased together with a new boat)

Laser 4.7 Sail <u>with</u> Mast Section	\$ 945.00	VUV 80,325	\$ 1,123.00
Laser Radial Sail <u>with</u> Mast Section	\$ 945.00	VUV 80,325	\$ 1,172.00
Laser Standard Sail <u>with</u> Mast Section	\$ 945.00	VUV 80,325	\$ 1,200.00
Top Cover	\$ 229.00	VUV 19,465	\$ 260.00
Bottom Cover	\$ 229.00	VUV 19,465	\$ 260.00
Mast Bag	\$ 189.00	VUV 16,065	\$ 220.00
Foil Bag	\$ 215.00	VUV 18,275	\$ 250.00
Sail Telltales (set)	\$ 5.00	VUV 425	\$ 6.35
Sail Numbers (each)	\$ 4.50	VUV 383	\$ 7.26

## Spares Prices (standard spares always kept in stock)

Laser 4.7 Mast Section	\$ 350.00	VUV 29,750	\$ 353.00
Laser Radial Mast Section	\$ 399.00	VUV 33,915	\$ 402.38
Laser Standard Mast Section	\$ 429.00	VUV 36,465	\$ 430.29
Laser 4.7 Sail	\$ 735.00	VUV 62,475	\$ 770.00
Laser Radial Sail	\$ 745.00	VUV 63,325	\$ 770.00
Laser Standard Sail	\$ 765.00	VUV 65,025	\$ 770.00
Top Cover	\$ 249.00	VUV 21,165	\$ 260.00
Bottom Cover	\$ 249.00	VUV 21,165	\$ 260.00

Spar Bag	\$ 198.00	VUV 16,830	\$ 220.00
Foil Bag	\$ 198.00	VUV 16,830	\$ 250.00
Rudder (complete assembly)	\$ 545.00	VUV 46,325	\$ 546.25
Dagger board	\$ 865.00	VUV 73,525	\$ 885.00
XD Carbon Fibre Tiller Extension	\$ 195.00	VUV 16,575	\$ 210.00
XD Carbon Fibre Tiller	\$ 265.00	VUV 22,525	\$ 290.00
XD Clew Strap	\$ 23.85	VUV 2,050	\$ 24.15
Top Mast Section	\$ 278.50	VUV 23,650	\$ 281.67
Boom (complete assembly)	\$ 389.00	VUV 33,000	\$ 390.05
Batten Set	\$ 54.00	VUV 4,590	\$ 54.56
Tiller Retaining Pin	\$ 3.65	VUV 310	\$ 3.69
Rudder Retaining Clip	\$ 8.60	VUV 730	\$ 8.64
Rudder Gudgeons (each)	\$ 10.65	VUV 905	\$ 10.78
Centreboard Lift Stop (each)	\$ 17.50	VUV 1,487	\$ 18.87
Self Bailer (complete assembly)	\$ 89.65	VUV 7,620	\$ 91.85
Bung Plug	\$ 8.45	VUV 720	\$ 8.53
Sail Numbers (each)	\$ 7.00	VUV 595	\$ 7.26
Top Cover	\$ 249.00	VUV 21,165	\$ 260.00
Bottom Cover	\$ 249.00	VUV 21,165	\$ 260.00
Sail Telltales (set)	\$ 6.00	VUV 510	\$ 6.35

**For any spares / parts not listed please ask for a price.**

**Important:** RS Sailing is passing on the total new dealer rebate offered to us. Boat prices are hence only valid for the first ten (10) boats sold in Vanuatu.

**If you are not able to purchase your Laser putright for cash please ask about our easy payment plans.**

[Click Here to Compare Vanuatu Prices with Laser Prices in Australia](http://www.psasailing.com.au/product-category/laser/boats/) or visit <http://www.psasailing.com.au/product-category/laser/boats/>

# Vanuatu Laser - Share Your Boat Offer Price List

(Complete Two Sail Package - Ex Port Vila - Inclusive of duty, shipping and VAT)

		Our VUV Price		Our AUD Price	Compared to RRP in Australia
<b>LASER SAILBOAT - Radial Sail, Trolley and Full XD Race Upgrade</b>	VUV	<b>697,500</b>	\$	<b>8,950.00</b>	\$ <b>9,990.00</b>
Additional Laser Standard or Laser 4.7 Sail <u>with</u> Mast Section	VUV	80,325	\$	945.00	\$ 1,172.00
Top Cover	VUV	19,465	\$	229.00	\$ 260.00
Bottom Cover	VUV	19,465	\$	229.00	\$ 260.00
Mast Bag	VUV	16,065	\$	189.00	\$ 220.00
Foil Bag	VUV	18,275	\$	215.00	\$ 250.00
Sail Telltales (two sets)	VUV	850	\$	10.00	\$ 12.70
Sail Numbers (two full sets)	VUV	10,710	\$	126.00	\$ 203.30
	<b>VUV</b>	<b>862,655</b>	<b>\$</b>	<b>10,893.00</b>	<b>\$ 12,368.00</b>
<b><u>LESS: Additional Offer Discount:</u></b>	<b>VUV</b>	<b>165,155</b>	<b>\$</b>	<b>1,943.00</b>	<b>\$ 3,418.00</b>
<b>You Still Pay Just:-</b>	<b>VUV</b>	<b>697,500</b>	<b>\$</b>	<b>8,950.00</b>	

## Terms & Conditions

This offer represents an additional discount of AU\$1,943 on the Vanuatu list price (or \$3,418 compared to the price you'd pay in Australia) and is subject to the following key terms and conditions:

- a./ Other than having a choice between which additional sail to purchase the product components of the package may not be altered.
- b./ To qualify and benefit from the additional AU\$ 1,943 discount the purchaser must enter agreement to allow their boat to be used by the VNSA / VCYC to coach selected Ni Vanuatu performance sailors at any time the purchaser themselves is not sailing their boat.
- c./ The VNSA / VCYC will take full and total responsibility for any damage no matter what or by whoever caused whenever they use your boat for coaching.
- d./ When you are not sailing the boat yourself the boat must be stored at the Port Vila Boatyard. Any and all costs related thereto, including insurance against loss or damage whilst in storage, will be paid in full by VNSA / VCYC.